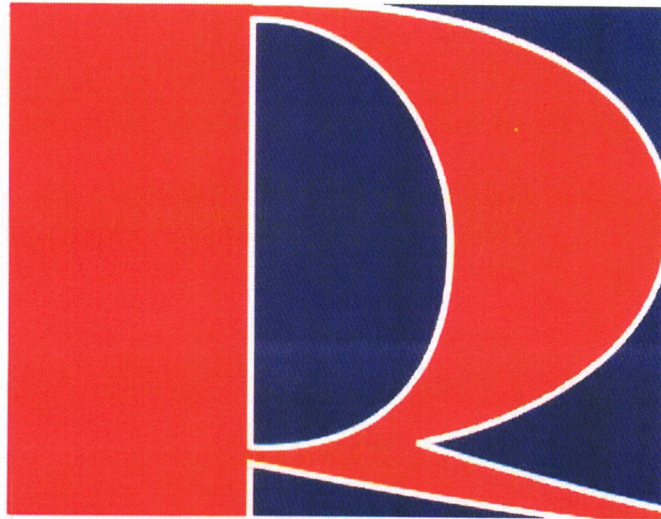


REQUEST FOR PROPOSAL



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional

**FOR
Acoustic Grand Piano**

TO BEGIN: 8/13/24

Submittal Deadline: 8/27/24

RAYTOWN C-2 SCHOOL DISTRICT
6608 Raytown Road
Raytown, MO 64133
816-268-7000

REQUEST FOR PROPOSAL

Acoustic Grand Piano

Purpose

The Raytown C-2 School District is seeking an acoustic grand piano for the Raytown South High School (RSHS) Performing Arts Center (PAC)

Proposal Guidelines

Response:

The Raytown C-2 School District requires a grand piano for the RSHS PAC to replace the current 28-year-old model that has deteriorated significantly over the past 3 decades.

Cost:

Selection shall be made of the company deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposal (RFP), including price, if so stated in the proposal. Negotiations shall be conducted with the selected company. Price shall be considered, but need not be the sole determining factor. While we are not holding any company to a "not to exceed" amount, we do expect the company to be specific as to cost per item(s) and supports and to justify the expense of such items and supports.

Response Deadline:

To be postmarked *on or before* Tuesday, August 27 by mail delivery to the following address:

Raytown Quality Schools
Attn: Alexis Johnson
6608 Raytown Road
Raytown, Missouri 64133

OR

Electronically to the following email address: alexis.johnson@raytownschools.org

Selection Criteria:

The district is seeking an acoustic grand piano for the Raytown High School Choral Room.

The piano should meet the following specifications:

- The piano should be manufactured by a reputable manufacturer who is dedicated to quality craftsmanship in their pianos.
- The piano should be an acoustic grand piano, at least 7' 1" in length, suitable for both rehearsal and performance.
- Must include a piano bench, protective dust cover for the piano, and a dolly.
- Vendor must include delivery and set-up.
- Vendor provides tuning and maintenance services local to the Kansas City metropolitan area.

The following specifications are *preferred*, but not required:

DIMENSIONS

| | |
|------------|-------------------|
| HEIGHT | 40" (102 cm) |
| LENGTH | 7' 1" (215 cm) |
| WIDTH | 61" (155 cm) |
| NET WEIGHT | 858 lbs. (390 kg) |

ENCASEMENT

| | |
|-------------|--|
| FURNITURE | Ebonized. Natural finish over walnut or mahogany veneer. |
| PANEL STOCK | Multi-laminated lumber core (plywood); cross-banded veneer top and bottom of each panel. |
| LEGS | Solid beech. |
| FINISH | Polyester (Polished Finishes) or Nitrocellulose Lacquer (Satin Finishes). |
| HARDWARE | Solid brass, high-polished and lacquered. |

INSTRUMENT

| | |
|------------|--|
| RIM | 15 laminations of mahogany forming the outer rim and 17 laminations of Hard Rock maple forming the inner rim. Thickness to equal 2 5/8". |
| BRACES | Four radiating braces |
| PINBLOCK | 11 laminations of Hard Rock maple, each lamination to be a minimum of 1/8" in thickness. Grain symmetrically distributed at angles of 60 degrees. Pinblock should be fully fitted to plate flange, inspected for fit, and screwed to case structure. |
| SOUNDBOARD | Quarter-sawn, close-grained (minimum 8 grains/inch), solid Sitka spruce to be continuously tapered 9mm thick to 7mm thick from treble to bass. |



| | |
|-------------|---|
| RIBS | 13 solid straight-grained spruce ribs. Ribs should be fully let-in to the inner rim to lock in the soundboard crown. |
| BRIDGES | Treble: made of alternating mahogany and maple, vertically laminated, capped with solid maple, curved to fit crown of soundboard. Bass: Solid maple mounted to cantilever base. Both bridges are planed to prescribed customized height and notched for precise individual string bearing, glued and screwed to soundboard. |
| SCALE | Overstrung: combination agraffe; front and rear duplex. Tension: 38,669 lbs. (17,577 kg) |
| PLATE | Made from gray iron; vacuum cast, bronzed and lacquered. |
| TUNING PINS | Premium nickel-plated steel with cut threads. |
| STRINGS | Treble: 12 wire sizes. Bass: Longest agraffe to bridge 64.4”. |
| HAMMERS | 21.6 lb. premium wool outer-felt; over premium wool under-felt, treated for insects and moisture; compression-wire-reinforced to retain pear shape. |
| DAMPERS | Solid mahogany heads with premium wool. |
| ACTION | Made from solid maple (no plastic) for all moving parts. |
| KEYS | Key material should consist of genuine spruce, individually balanced and weighted, covered with chip-proof, stain-resistant synthetic ebony sharps and synthetic ivory naturals. |
| KEYBED | Laminated hardwood faced with spruce. large maple dowel ends for adjustable brass touch-regulating screws. 1.68” (42mm) in thickness. |
| KEYFRAME | Made from spruce with hardwood inserts in the balance rail and front rail. keyblock plates with height adjustment screws. |
| PEDALS | Heavy solid brass. Soft, full sostenuto, and damper. |
| OTHER | Double top prop sticks, soft-fall fallboard, top locks, heavy-duty solid brass casters and four-position music desk. |

Award:

Selection shall be issued to the company meeting the global needs of the students in the Raytown School District. Award shall be made to the company meeting the established selection criteria and containing the most progressive technological components established within the negotiated price. Selection shall be made of the company deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the RFP, including price. Negotiations shall be conducted with the company selected and may include necessary changes to the company’s Terms of Use and Privacy Policy for the digital learning components of the resource including third party components to ensure alignment with District's data security guidelines. Price shall be considered, but need not be the sole determining factor.

The District will withhold 20% from the final payment as retainage until all online services are fully functional, as written in the proposal, in the educational setting.

General District Information

Student Population:

The Raytown C-2 School District's enrollment is approximately 8,500 students Pre-Kindergarten through grade 12. There are three primary diverse populations: African American (49%), Caucasian (28%), and Hispanic (13%). The free and reduced lunch rate for the District is 65% with a mobility rate of approximately 20%. Currently, 15% of students receive special educational services.

Facilities/Technology Availability:

The district has a total of 2 high schools, 3 middle schools, 10 elementary schools, 2 pre-k schools, 1 career center, 1 school for students with exceptional needs, and 1 alternative school. The district provides students with access to the following technology devices for use in curricular activities: laptops with the Windows operating system for each student in grades 9-12, Chromebooks for all students in grades 6-8 and class sets of Chromebooks for elementary students grades 2-5. Students in K-1 are 3:1 with Chromebooks. The district also continues to move toward the use of web-based applications. All certified district staff have Windows 7 laptops as well as SMART Boards (or interactive whiteboard). All district buildings have complete wireless coverage.

Instructional staff:

The certificated staff is diverse in years of service and level of education with the average years of teaching experience at approximately 11 years. Approximately 57% of certificated staff hold a Master's degree or advanced Master's degree(s). It is necessary to provide a curricular resource that differentiates instructional strategies and techniques that will support the novice teacher as well as provide a menu of options for the veteran teacher.

Additional information on the District may be obtained by visiting the District's web site at www.raytownschools.org, and visiting the Department of Elementary and Secondary Education at www.dese.state.us.mo and reviewing school data and statistics.

Finances:

Raytown School District will prefer delivery of product on or before January 10th 2024, but will work with selected vendor to confirm official dates upon selection.

Information Requested

1. Product Specifications

A. Provide detailed specifications of the grand piano, and note any differences between the specifications of the product being offered and the preferred specifications listed in the RFP.

2. Agency/Personnel Information:

A. Identify the name of the company or agency submitting this response and state the address of the business location from which the District account will be managed.

B. Provide a list of all personnel who will be working on the District account, including the primary contact person, and include the business location of each person, and a summary of each person's duties and

responsibilities on the account.

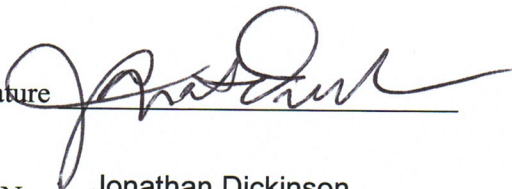
3.. School District Experience:

A. Provide a list of school districts in the state of Missouri, or in the Kansas City metro area, for whom your company has been awarded a piano contract: (1) the name of the contact person with the district and their telephone number; (2) the names of those districts for whom your company has been awarded other instructional programs.

B. Provide the same information for districts outside the state of Missouri and, as additional information, include in your response the size of each such district by student and staff population.

ACKNOWLEDGMENT

By signing this Acknowledgement, the Company is hereby agreeing to the terms and expectations outlined in this proposal package.

Signature 

Print Name Jonathan Dickinson

Title Owner

Entity Name SPG Group, LLC dba Steinway Piano Gallery

Date 08/14/2024



Grand Piano RFP

RFP Attachment #1

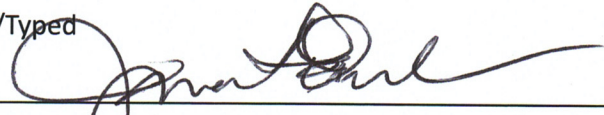
Company/Agency Information: Identify the name of the company or agency submitting this response and state the address of the business location from which the District account will be managed. This will be considered your company/agency approval for the RFP submittal information include as attachments.

I {We} are proposing in accordance with the general conditions and established specifications.

COMPANY: SPG Group, LLC dba Steinway Piano Gallery
ADDRESS: 9512 Marshall Drive
Lenexa, KS 66215
TELEPHONE: 913.815.1000 FAX NUMBER: N/A
E-MAIL ADDRESS: jonathan@steinwaykc.com
FEDERAL TAX ID #: 30-1247444
WEB SITE: www.steinwaykc.com

ADDITIONAL INFORMATION: We are an existing vendor with past purchase history with the district.

AUTHORIZED SIGNATURE: Jonathan Dickinson

Print/Typed
AUTHORIZED SIGNATURE: 

Signed
DATE: 06/14/2024



Grand Piano RFP

Attachment #2

List of All Personnel who will be working on the District account, including the primary contact person, and include the business location of each person, and summary of each person's duties and responsibilities on the account.

Proposer's Name: Jonathan Dickinson

Proposer's Address: 9512 Marshall Drive

City: Lenexa State: KS Zip: 66215

Contact Person: Jonathan Dickinson

Title/Responsibility: Owner / K-12 Specialist

Phone: 913-815-1000 E-Mail: jonathan@steinwaykc.com

Cell: 517-719-7744 Fax: N/A

Contact Person: Gordon McNelly

Title/Responsibility: Owner

Phone: 913-815-1000 E-Mail: gordon@steinwaykc.com

Cell: 646-361-7667 Fax: N/A

Contact Person: _____

Title/Responsibility: _____

Phone: _____ E-Mail: _____

Cell: _____ Fax: _____

Grand Piano RFP

Attachment #3

School District Experience: Provide the attached list of company references within Missouri with an emphasis on the Kansas City area and/or any state.

#1 SCHOOL NAME Raytown Quality Schools

ADDRESS 6608 Raytown Road

CITY, STATE ZIP Raytown, MO 64133

CONTACT Alex Kolster

PHONE 816-268-7300 ext 3066 FAX _____

EMAIL alex.kolster@raytownschools.org

TIME WORKED March 2022 - Present

#2 SCHOOL NAME Junction City High School / Geary County USD 475

ADDRESS 1100 Blue Jay Way

CITY, STATE ZIP Junction City, KS 66441

CONTACT Michael Brown

PHONE 785-226-0447 FAX _____

EMAIL MichaelBrown@usd475.org

TIME WORKED Feb 2022 - Present

#3 SCHOOL NAME Park University

ADDRESS 8700 NW River Park Drive

CITY, STATE ZIP Parkville, MO 64152

CONTACT Lisa Hickock

PHONE 816-584-6484 FAX _____

EMAIL lisa.hickok@park.edu

TIME WORKED Oct 2021 - Present

