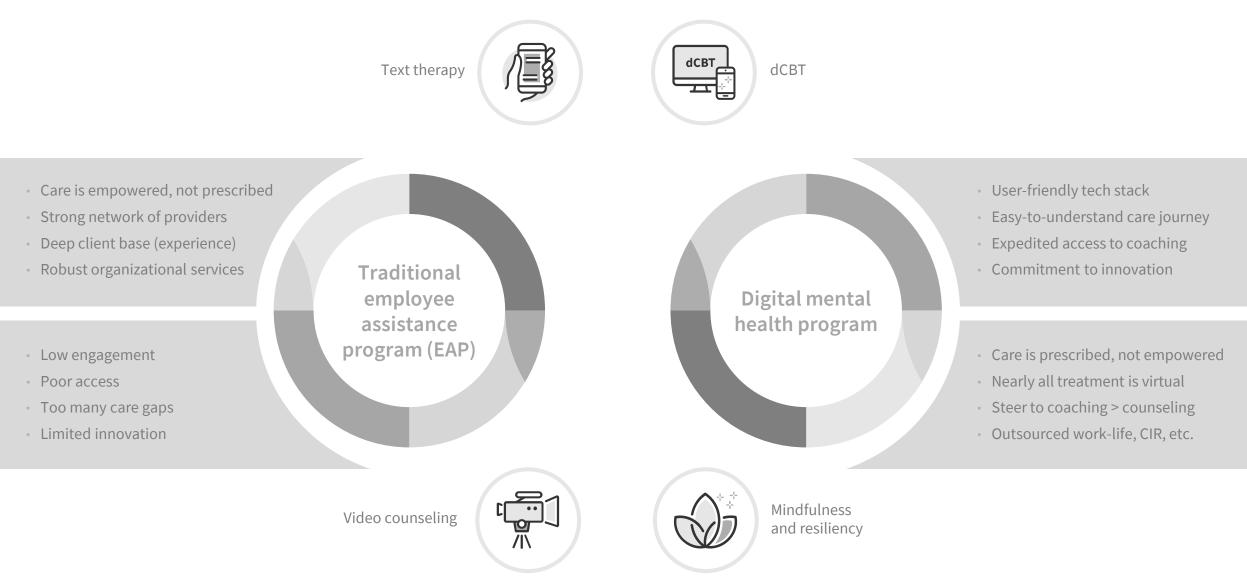


# Transformative mental health care

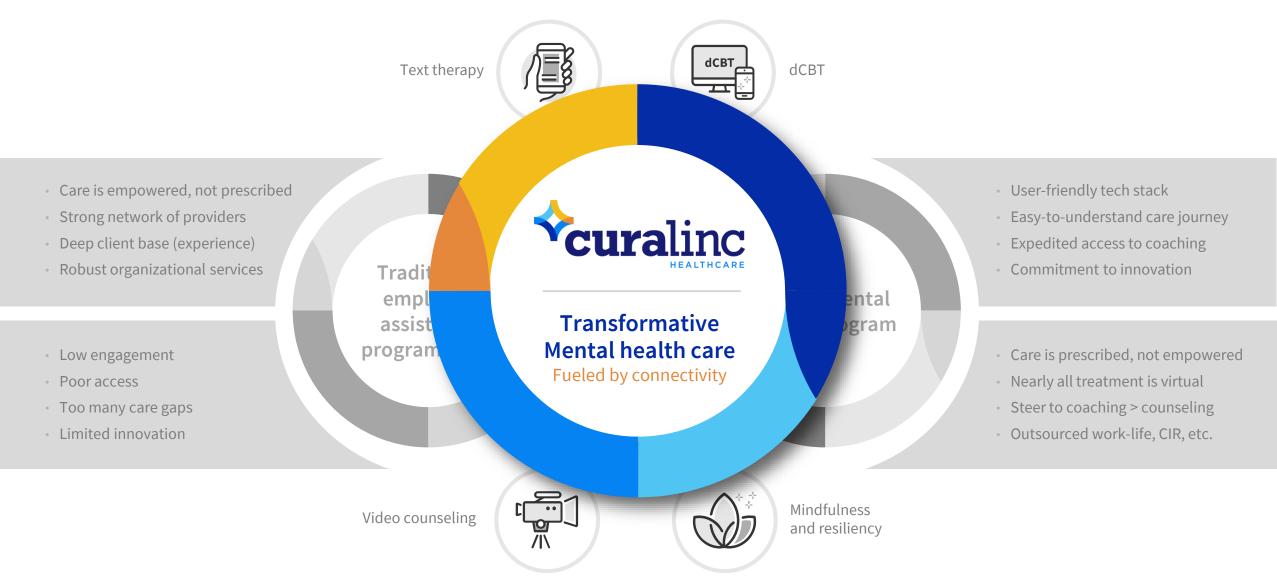
Fueled by connectivity

Raytown School District | April 4, 2022

## Mental health ecosystem



## Mental health ecosystem



## **CuraLinc Healthcare**

### Transformative mental health care fueled by connectivity



- Headquartered in Chicago
- Employee assistance (EAP) and mental health programs in over 200 countries and territories



- CuraLinc Net Promoter Score: 75
- Data-driven approach to care delivery



- Engage employees and improve access to meaningful mental health support
- · Deliver frictionless care for conditions across the mental health continuum
- Measurably impact health, wellbeing and productivity
- Mitigate risk for employees and employers



# **4.05**M

Employees

**2,892** Clients

## What makes CuraLinc different?

### Optimized plan design

Fills care delivery and UX gaps commonly found with traditional EAP providers

### Personalized access to care

12 different ways for employees to connect to mental health treatment

### Immediate support

Participants have in-themoment access to licensed mental health counselors around the clock

### Inline scheduling

Ongoing care can be scheduled live with a clinician – or through the program's digital platform

# Quality mental health treatment

Provider mapping based on six distinct dimensions of quality

## Cultural competence

Personalized care and support for any member of any community

## Specialized resources for teens

Support delivered via inperson and video counseling, sub-clinical coaching and text therapy

## Measurable impact

Positive outcomes for mental health, substance abuse, wellbeing and productivity

# Thought partnership

Collaborative approach to client service maximizes the value of the program

### Data-driven approach

System of care that measures every interaction and inflection point

## **CuraLinc care journey**

Marrying personalized advocacy and technology to engage, empower and support employees



#### Engagement

Moving employees from confusion to clarity by igniting an initial connection



#### Access

Creating an integrated system of entry points powered by choice and preference



#### Advocacy

Reducing barriers to care through personalized navigation and guidance



#### Support

Providing evidence-based treatment through multiple modalities



#### Outcomes

Delivering end-to-end care and a measurable impact on health and productivity



## Engagement



#### Goals

Identify and understand client objectives



Design

Select the ideal plan design to meet the client's goals



Positioning

Position the program effectively



#### Strategy

Develop a three-pronged engagement strategy

- Communication
- Technology
- ✓ Integration

# Not a 'one-size-fits-all' approach to maximize visibility and awareness

Role of the user experience (UX) in engagement

### Access



### 12 different ways to access care and support

### Choice

- Individualized access to mental health support
- System of convenient and integrated avenues into the program
- Preference (modality, time/date, race, age, gender) empowers participants to begin their journey

 Meaningful connectivity, not a predetermined entry point



## **Digital access**

## Optimized user interface (UI) on desktop and mobile

## Emphasis on engagement, access and customization

#### **Design elements**

- Access bar Highlights the different avenues to access care
- Category search 75 frequently-requested topics
- 'What's on your mind?' Search for resources based on thousands of keywords
- **Dashboard tiles** 9 to 18 tiles (custom by client); monthly promo, orientation video, toolkits, etc.
- PAM (Participant Activation Messenger)
  Friendly AI bot in the lower right corner of web platform
- Live Chat Immediate support from a licensed counselor
- Mental Health Navigator Personalized guidance to resources within the program
- Scheduler Schedule counseling or coaching through the desktop or mobile app

#### User resources

 Flash courses (short educational modules), search engines, tip sheets, selfassessments, discount center, free will and POA, 1in5 anti-stigma webhub, Wellbeing Place Blog

#### **Client resources**

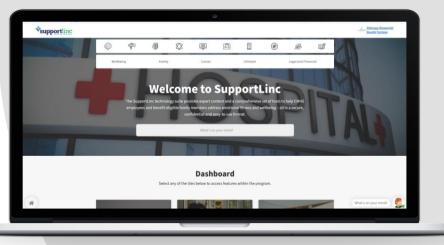
Client-specific communication portal, supervisor and manager resources

#### Interactive toolkits

 Mindfulness, Sleep Fitness, Meditation, Resiliency and Mental Health First Aid

#### **Client-specific customization**

- Look and feel Logo, background image, welcome greeting, dashboard tiles to highlight key program elements
- **Connectivity** SSO from client intranet or health plan, links to other client benefits
- **Engagement** Web and mobile alerts to highlight program features or promote client initiatives and events



#### www.eapdemo.com



Username: demo

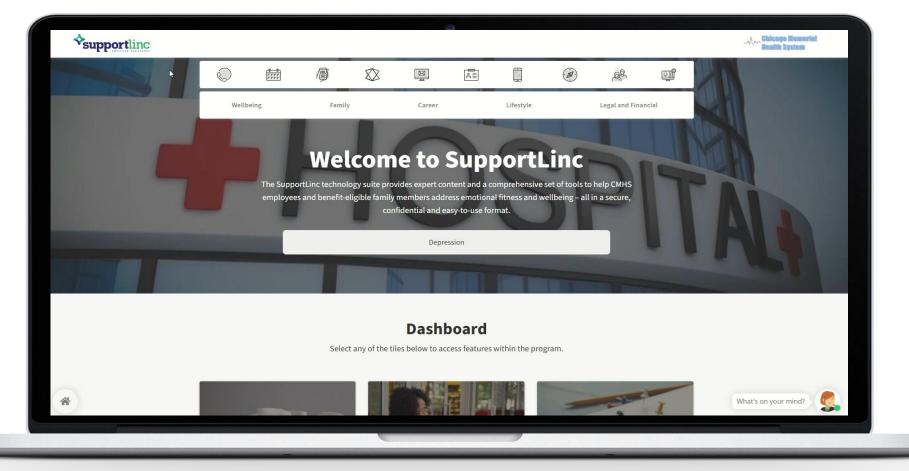






Web platform demo





demo.mysupportportal.com

## Access to care during COVID

Face-to-face counseling 79% Video counseling 2% 56% **Text therapy** 4% 12% **Telephonic in-the-moment support** 11% 21% Assessment and referral to MHSA 4%

Telephonic in-the-moment cases were offered (and declined) face-to-face or video counseling

dCBT (digital behavioral health) utilization increased 3x after CDC categorized COVID-19 as a pandemic on 3/11/20<sup>1</sup>

<sup>1</sup> dCBT cases were not included in clinical case breakdown

1/1/20 - 3/11/20 - 6/1/20 - 1/1/21 -3/10/20 5/30/20 12/31/20 12/31/21

40%

28%

9%

20%

3%

48%

24%

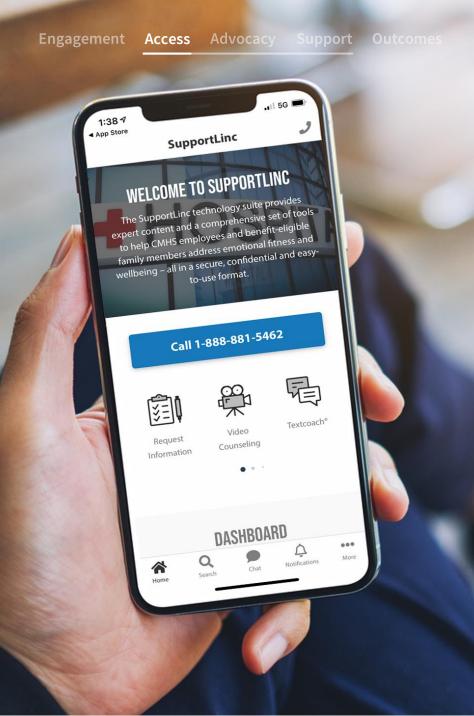
7%

18%

3%

7%

4%



## **Inline scheduling**

Expedited access to counseling and coaching

# Nationwide footprint of counselors and coaches

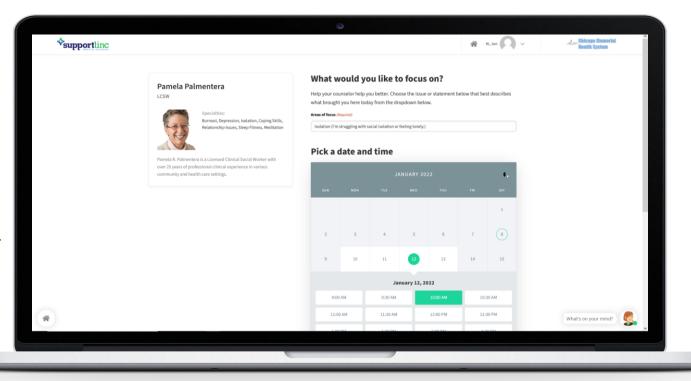
# Telebehavioral (video) appointments available within 72 hours

### Advantages

- Speed to care
- <u>Powered by preference</u>: participants can choose a provider with whom they feel comfortable
- <u>Powered by data</u>: counselors and coaches have visibility to clinically validated survey responses prior to care delivery

### Disadvantage

• Inline scheduling reduces the impact of personalized advocacy within the mental health care journey



## **Advocacy**



Provide immediate support around-the-clock



### Human-centric approach reduces barriers to care

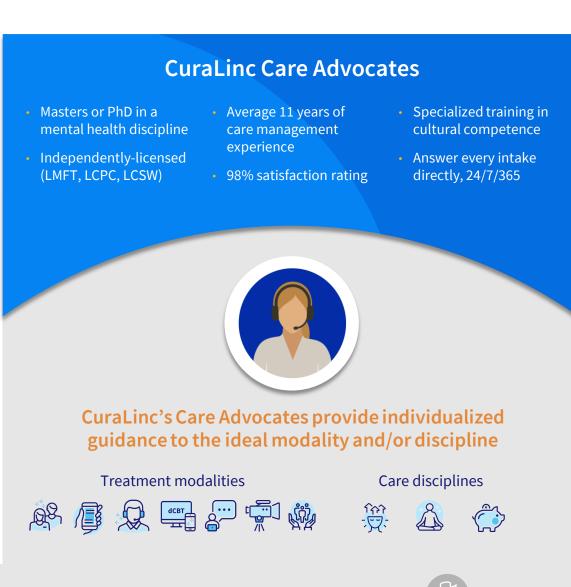


#### Create a personalized care plan for each participant

- Begin with a clinical assessment
- Identify presenting concern and acuity
- Use clinically-validated tools to optimize care planning
- Determine the ideal course of action
- Care Advocates provide education and guide participants to the appropriate clinical or sub-clinical resource



Focus on empowering care, not prescribing care



## Advocacy-driven user experience



39 years old Depression Female

### **Traditional EAP UX**



video, etc.

Contacts the EAP by phone

Short risk assessment by unlicensed CSR



EAP sends list of local providers with "no guarantees" for an appointment

prior to making referral



Jane calls down the list of providers in hopes of scheduling care

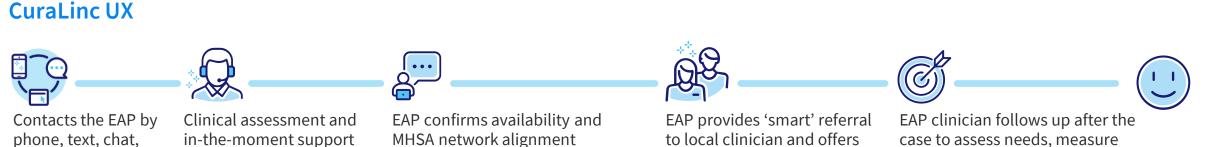
#### Potential care gaps

to schedule the first session

Engagement

Access

- No in-the-moment clinical support
- Providers may not have availability
- Providers may not match MHSA for ongoing care
- No contact after sending the list



case to assess needs, measure satisfaction and H&P

Advocacy

Support

Outcomes

## **Mental Health Navigator**

Digital advocacy drives access to personalized mental health support

#### Available on CuraLinc's web and mobile platforms

#### UX starts with a short evidence-based assessment

- 2–3 minutes to complete
- Clinically-validated tools (DASS, WOS, AUDIT) to measure productivity and risk for depression, anxiety, stress and alcohol use

#### Algorithm stratifies the risk level for each participant

#### Personalized navigation to care

- Individual report available immediately
- Risk interpretation and recommendations for support and resources
- Direct links to access care and schedule counseling or coaching



#### 1 in 4 users

Were high risk for depression, anxiety, stress or alcohol use



#### **21%**

Of Navigator participants opened a new case after completing the survey

## Support

### Concierge support across the mental health continuum



### Evidence-based care delivered through multiple modalities

#### **Clinical resources**

- In-person or telebehavioral counseling from a global network of licensed mental health clinicians
- Text therapy
- Digital behavioral health (dCBT) as a treatment modality or incare support

#### Sub-clinical resources

- Coaching for mindfulness, meditation and sleep fitness
- Work-life benefits (legal and financial consultation, ID theft consultation, dependent care support)
- Interactive web and mobile mental health toolkits

### Internal and external integration creates a seamless experience for every participant

## Support

### In-person and telebehavioral counseling

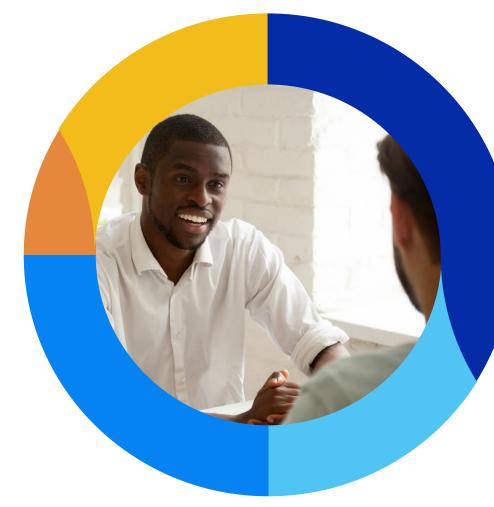
#### **Network depth**

U.S. 26,960 licensed counselors

Global 24,010 licensed counselors

#### **Provider diversity**

- 🗸 Age
- Race
- ✓ Religion
- Gender identity
- LGBTQ status



#### **Evidence-based treatment**

- Cognitive behavioral therapy
- Solution-focused brief therapy
- Acceptance and commitment therapy
- Mindfulness-based cognitive therapy

#### **Professional credentials**

38.4% Licensed Clinical Social Worker31.3% Licensed Clinical Professional Counselor

21.1% PhD/PsyD

**9.1%** Licensed Marriage and Family Therapist

#### Provider Evaluation Schedule

Speed to Care (Non-Urgent)	Speed to Care (Urgent Cases)	Satisfaction	Net Promoter Score (NPS)	Case Resolution	Outcomes
How often was the provider available to accept a new referral within CuraLinc's prescribed timeframe?	How quickly did the provider offer an initial appointment?	How satisfied were participants with the services they received from the provider?	How likely were participants to recommend the provider to a family member or colleague?	What percentage of cases was the provider able to resolve within the framework of the EAP?	How effective were the provider's services in measurably improving participant health, wellbeing and productivity?

#### Quality Tier % of Referrals Description

I. State	75.2%	Preferred provider for all referrals	
н	20.3%	Preferred over Tier III providers for all referrals	
ш	4.5%	Used only if Tier I or II provider is not available	
Pended	0.0%	Corrective action	



Over 95% of referrals were made to Tier I and Tier II providers in 2021

### Support Textcoach® (text therapy)



#### Access

Available via desktop or mobile

Connected to EAP digital platforms

Fully-integrated with all other CuraLinc treatment modalities

### User experience (UX)

Create profile and choose presenting issue or focus area

Match with a coach (a licensed counselor) based on Presenting Issue or Focus Area

#### **Begin immediately**

- Asynchronous text (+) voicenotes, tip sheets, videos and resources
- 1 week per EAP session model (5-session model = 5 weeks of text therapy)
- Coaches engage with users daily (at a minimum)

#### Presenting Issues and Focus Areas

- Anxiety
- Burnout
- Coping
- Depression
- Drug/alcohol concerns
- Mindfulness
- Relationship issues
- Resilience
- Social isolation
- Stress
- Trauma

### **Benefits**

Engagement Access Advocacy

Around-the-clock access

Support

Outcomes

• Reach out at any time

No appointments, no wait times, no commuting

Effective, convenient and stigma-free

### Support Digital behavioral health (dCBT)

Dynamic digital mental

**Evidence-based content** 

and practical resources to

EXHALE

health treatment

foster meaningful

behavior change

#### Access

- Available via desktop or mobile
- Fully-integrated within CuraLinc's clinical model
- Used as a stand-alone modality or as an intreatment resource

#### Modules

- 20 modules across three categories (stress, anxiety, depression)
- Each module includes five 10-minute sessions plus exercises between sessions
- Access tools, games and throughout course of care

#### 'Flash Courses'

- 10 single-sit courses
- Average five minutes each
- Develop skills or competency on a specific topic (mindfulness, sleep fitness, opioids and chronic pain, meditation, etc.)







of dCBT users had not called EAP 89% in past 24 months



of dCBT users

with severe to moderately severe depression migrated to normal or moderate risk

### Support Sub-clinical coaching

CuraLinc's accredited coaches and licensed counselors are available to help EAP participants optimize their wellbeing and emotional fitness.



Meditation





**Sleep Fitness** 

**Coaching modalities and access points** 

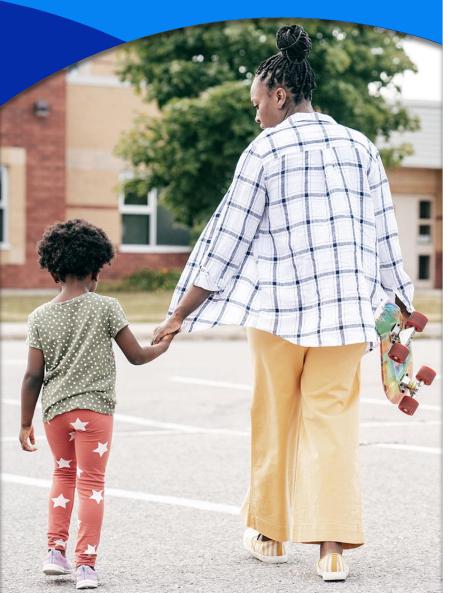
Video

✓ Phone ✓ Text therapy

🗸 dCBT

Desktop and mobile toolkits

Support





#### Legal consultation

- Free in-person or telephonic consultation
- Post-case follow-up
- No employment law



#### **Financial consultation**

- Guidance and consultation from financial planners and budget specialists
- Strategy only; no investment suggestions



#### **ID theft consultation**

- Free consultation with ID theft recovery professional
- Tailored recovery action plan



## Dependent care resources

#### **Child care referrals**

- Education
- Scholarship searches
- Home child care
- Nannies
- 'Back-up' care
- Recreational programs

#### **Elder care referrals**

- Adult day care
- Assisted living
- Home health care
- 'Meals on wheels'
- Retirement communities



#### Convenience and concierge resources Expert referrals for everyday needs

- Home improvement
- Entertainment services
- Pet care
- Auto repair
- Wellness
- Travel
- Plumbers and handymen
- Volunteer opportunities



#### **Retirement coach**

- Guidance from licensed clinician to assist with the transition to retirement
- Referrals to clinical and sub-clinical resources

## Support

### **Clinical resources**

#### In-person counseling Telebehavioral counseling

#### **Provider diversity**

- 🗸 Age
- 🗸 Race
- LGBTQ statusReligion
- Race
  - ace
- Gender identity

#### **Evidence-based practices**

- Solution-focused brief therapy
- Cognitive behavioral therapy
- Acceptance and commitment therapy
- Mindfulness-based cognitive therapy

#### **Professional Credentials**

- Licensed clinical professional counselors: 31%
- Licensed marriage and family therapists: 9%
- Licensed clinical social workers: 38%
- PhD/PsyD: 21%

#### **26,960** U.S. providers

### 24,010

**Global providers** 

#### Text therapy

Create profile and

choose presenting

issue or focus area

Match with a coach

Begin texting

immediately

#### User experience Benefits

- Around-the-clock access, reach out at any time
- Available on CuraLinc's web and mobile platforms
- ✓ No appointments, no wait times
- ✓ Effective, convenient and stigma-free

#### Digital behavioral health (dCBT)

#### Key features

- Dynamic digital mental health treatment
- Used as a stand-alone modality or as an intreatment resource
- Evidence-based content and practical resources to foster meaningful behavior change

#### Digital group support

- 30-minute small group sessions covering a variety of topics
- · Hosted by subject matter experts

### Sub-clinical resources

#### Coaching

CuraLinc's accredited coaches and licensed counselors are available to help participants optimize their wellbeing and emotional fitness

✓ Meditation ✓ Sleep Fitness ✓ Mindfulness

#### Interactive toolkits

- Meditation
- 🧹 Mental Health First Aid
- 🗸 Resiliency
- Sleep FitnessMindfulness
- Work-life benefits

### Expert consultation and referrals

- ✓ Dependent care
- ✓ Convenience
- Retirement coach
- 🗸 Legal
- 🗸 Financial
- ✓ Identity theft

#### **Key features**

- Unlimited use
- Counseling integration
- Distinct communication
- Back-up care
- Kits and
- deliverables

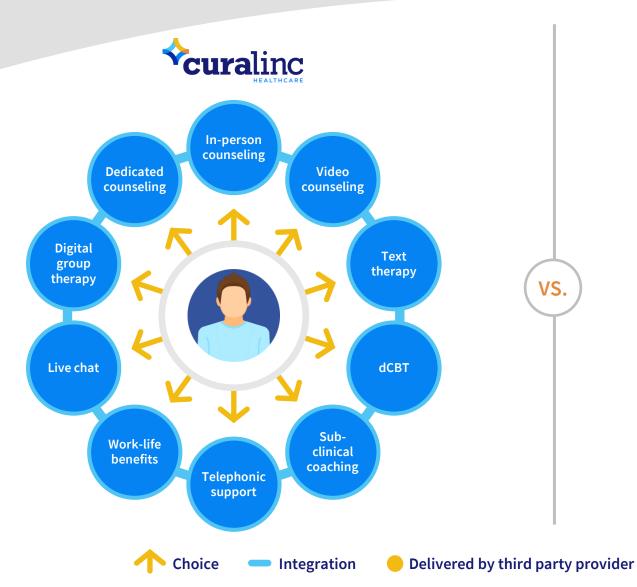


Woven into the EAP digital platform

Appeals to people who may not be

receptive to 1-on-1 counseling

## An integrated approach to support





**Engagement Access Advocacy** 

Support

Outcomes



## Supporting diversity

### **Cultural competence**

Understanding the needs of a diverse workforce and delivering a program to meet those needs

# Advocacy within the intake and assessment process

## Preference-based referrals

- More than location and clinical specialty
- LBGTQ+, race, gender, age, language, religion
- 26% LGBTQ+, 17% BIPOC (with targeted development strategy)

## Employer support services

- Consultation
- Training
- Critical incident response

### **Social inequality**

Meaningful services and support to help employees cope and remain productive

#### Support for employees

- In-the-moment support from culturally-competent Care Advocates
- Preference-based referrals

## Support for HR and supervisors

 Management and policy consultation

## Support for the organization

- Employee and management training
- Critical incident response

## Outcomes



Clinical follow-up

- Measure satisfaction, outcomes and Net Promoter Score (NPS)
- Guidance to additional program resources
- Coordination of care beyond the program



### Value creation

Resolution 92<sup>%</sup>

Of cases resolved within the program

Clinical follow-up also confirms resolution

Return on investment 5.2-to-1 Average ROI<sup>1</sup>

Based on health care and human capital cost savings

<sup>1</sup>Offset calculator in utilization reports and at EAPROI.com

(O)

#### Impact

Lower rates of depression Higher productivity Reduced absenteeism Less risk of alcohol abuse Better mental health

Annual case study published at EAPOutcomes.com

## **Outcomes and impact**

Peer-reviewed case study shows measurable improvement in employee health and productivity



**Productivity** (Tool used: SPS-6)

67% of at-risk employees no longer had a productivity problem after using the program.



Depression (PHQ-9)

81% of employees with depression recovered after EAP treatment to no longer be at-risk.



Absenteeism (WOS)

After completing treatment, the average time missed from work due to the employee's presenting concern dropped from 9.4 to 2.1 hours.



#### Alcohol use (AUDIT)

After EAP treatment, 73% of atrisk employees were no longer at risk for alcohol misuse.



EAPOutcomes.com

The Effectiveness of Employee Assistance Program Counseling on Depression, Alcohol Misuse, Work Absenteeism and Work Productivity Outcomes (Journal of Medical Internet Research, 2022)



Employer support services

Resources and consultation to optimize your workforce

## **Employer support services**

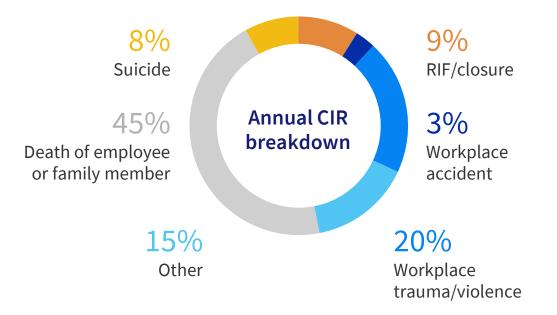
Critical incident response (CIR)

 Reduce the impact of traumatic events on employee wellbeing and productivity

Death, accident, workplace violence, natural disaster, RIF, robbery

- Around-the-clock access
- Expert consultation

- Documented response plan created for each event
- Nationwide team of crisis response professionals Over 3,000 experienced specialists across the U.S.
- Post-event reporting, recommendations and referrals



Bank of 10 onsite service hours included per year

\$225 per hour thereafter

## **Employer support services**

Training and organizational development

### **Topical training**

- Over 100 modules that reduce risk and liability, develop employee and supervisor competencies
- Tailored to suit each client's training goals and culture

#### **Cultural competency**

- Embracing Diversity
- Promoting Healthy Conversations About Race
- Coping During Community Unrest
- Leading During Times of Crisis

### **Benefit training**

- "What is the EAP?"
- Custom orientation video for Raytown School District

#### Most requested modules in 2019

- Stress Management
- Mindfulness
- Mental Health First Aid

#### Pandemic hits in 2020-2021

- Avoiding Burnout
- Working With Children at Home
- Stress Management During a Pandemic
- Juggling Work and Virtual Learning: Tips for Working Parents
- Coping with Grief

Bank of 10 onsite service hours included per year

### \$225 per hour thereafter

#### **Delivery vehicles**

- In-person
- Live/recorded webinar
- Custom LMS module

## **Employer support services**

#### **Management consultation**

- Consultative resource to assist supervisors and managers with challenging employee and organizational issues
- Also used to drive additional awareness to the EAP
- Consultation regarding cultural competency

#### Formal (mandatory) management referrals

- Tool for management/HR to assist and resolve employee concerns
- DFW/DOT policy violations
- Communication/notification process tailored for Raytown School District

#### Informal (soft) referrals

- "Hey, did you know you have...?"
- Used as an early-stage recommendation

#### **Policy consultation**

Assist in the development of comprehensive DFW programs and policies





# Client services

Strategic thought partnership maximizes the impact of the program



## **Client services**

Program management

### Single point of contact

#### Service team leader for Raytown School District

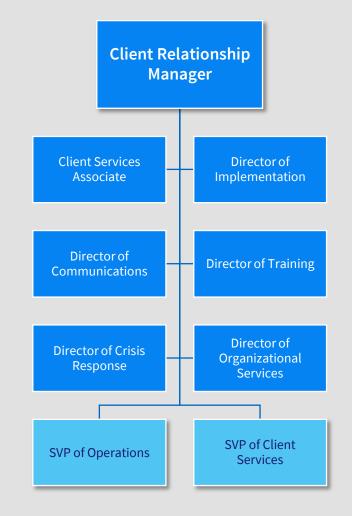
Supported by representatives from multiple departments

- Communications
- Crisis response
- Training
- Operations
- Technology team leaders

#### Accountability range

- Overall responsibility for program success
- Deliver a benefit tailored each client's culture and goals
- Maximize the impact and value of the EAP





### Participate in the implementation process

## **Client services**

Implementation

### Average 60 days for most clients

## Pre-meeting call with client service and implementation teams to discuss culture, objectives and immediate needs

### Structured implementation meeting

- Organizational structure
- EAP transition (if applicable)
- Marketing and promotion
- Integration with other programs and benefits
- Worksite services
- Consultation
- Administration

### **Development of engagement strategy**

Provided to Raytown School District shortly after the implementation meeting



## **Engagement strategy**

After the implementation meeting, CuraLinc will develop a three-pronged engagement strategy for Raytown School District





## Reporting

### **Comprehensive reporting package**

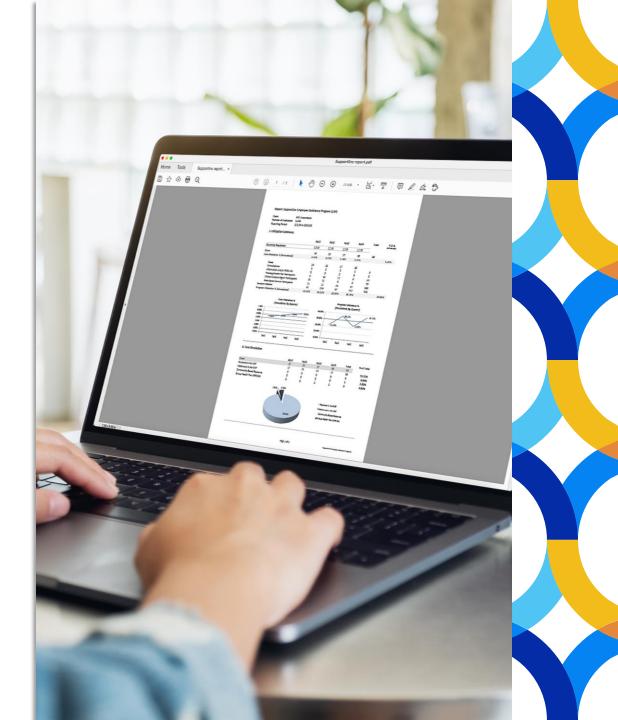
- Executive summary; big picture overview
- Clear and easy to understand data that promotes accountability
- Available to Raytown School District 30 days after each quarter or on demand

#### **Key metrics**

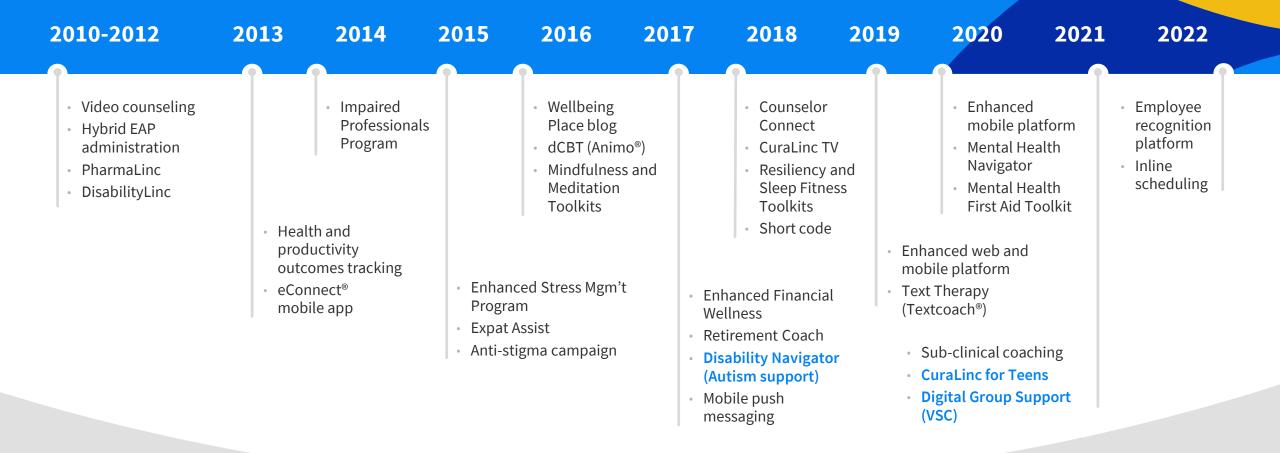
- Program and case utilization
- Case resolution
- How users learned of the program (communication, integration, technology)
- Primary presenting issue or concern
- Demographic analysis of users
- Business impact (ROI)

### **Quarterly review**

- Discuss trends, highlights and areas for improvement with Raytown School District
- Make data-driven adjustments to engagement strategy based on trends and discussion



## **Innovation roadmap**



#### **Disability Navigator**

Disability Navigator provides an extra layer of support, advocacy and navigation for families who have children with autism and other developmental disabilities.

#### **CuraLinc for Teens**

With parental consent, adolescents between age 13 and 17 have expanded access to resources to address clinical and sub-clinical concerns.

#### Virtual Support Connect (VSC)

EAP participants will be able to join moderated group therapy sessions hosted by licensed counselors and subject matter experts.

## Transformative mental health fueled by connectivity





### Pricing and plan design summary for Raytown School District

#### Mental health care and support

Meaningful access to clinical and sub-clinical resources Personalized care journey for every participant 6 sessions per presenting issue

#### **Organizational services**

Critical incident response Training and organizational development Management and organizational consultation

#### **Client services**

Strategic thought partnership Tailored engagement strategy (communication, technology, integration) Reporting and analysis

### \$1.42 PEPM

Bank of 10 Worksite Services Hours included per year. With additional hours available at \$225.00 per hour

